CURRICULUM VITAE



SADIK HUSSAIN.J

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Career Objective:

To work in an organization where I can exhibit my personal strengths, professional capabilities and strive for the long term growth and development of organization.

EMPLOYMENT HISTORY:

Work Experience 1:

Company Name : Concorde General Trading L.L.C

Designation : Sales Executive

Duration : 1Nov 2016 to till date

Location : Dubai (UAE)

Key Responsibilities:

* Concorde General Trading based Chinese Company Import China Product and then financial Service .
* Selling Products Mobile Accessories, Hardware and Building Materials,Textiles, Furniture Accessories, FMCG UAE Local market.
* Identifies business opportunities by identifying prospects and evaluating their position in the industry researching and analyzing sales options
* Sells products by establishing contact and developing relationships with prospects; recommending solutions.
* Maintains relationships with clients by providing support, information, and guidance researching and recommending new opportunities recommending profit and service improvements.
* Identifies product improvements or new products by remaining current on industry trends, market activities, and competitors.
* Visit potential customers for new business
* Provide customers with quotations
* Negotiate the terms of an agreement and close sales
* Gather market and customer information and provide feedback on buying trends
* Represent your organisation at trade exhibitions, events and demonstrations
* Identify new markets and business opportunities
* Record sales and send copies to the sales office
* Review your own sales performance

Work Experience 2 :

Company Name : Elahi Export Import

Designation : Sales & Marketing Executive

Duration : 6 July 2015 to 6 Oct 2016

Location : Nandanam, Chennai-35

Key Responsibilities:

* Maintain and develop good relationship with customers through personal contact or meetings or via telephone etc.
* Selling Products Oli,Soft Drink,Spice Powder,Salt,Etc FMCG India Local market.
* Must act as a bridge between the company and its current market and future markets.
* Display efficiency in gathering market and customer info to enable negotiations regarding variations in prices, delivery and customer specifications to their managers.
* Help management in forthcoming products and discuss on special promotions
* Review their own performance and aim at exceeding their targets.
* Record sales and order information and report the same to the sales department.
* Provide accurate feedback on future buying trends to their respective employers.

Educational Qualification :

MBA- Human Resources, University of Mysore, Bangalore, Karnataka, India (2013-2015)

BSC - Computer Science, Bharathidhasan University, Trichy, Tamilnadu, India (2010-2013)

Higher secondary-T.G.N School, Tamilnadu State Board (2009-2010)

SSLC- Private, Tamilnadu State Board (2008-2009)

Technical Skills / Computer Proficiency:

Platforms : Windows XP, Windows-7, Windows-8

Packages : MS Office,PhotoShop Cs,Hardware,Tally 9.0

Areas Of Interest:

* + - Sales Officer
    - Sales Coordinator
    - Sales Manager
    - Marketing Manager

Personal Details:

Date of Birth : 18/07/1991

Father Name : Jackariya

Gender : Male

Marital Status : Single

Nationality : Indian

Religion :Muslim

Place of Birth :Mayiladuthurai

Languages :English,Hindi,Malayalam,Tamil

Driving License : Under Processing U.A.E.Driving license

Passport Details:

Passport No : H9860726

Date of Issue : 13/12/2010

Date of Expiry : 12/12/2020

Place of Issue : Tiruchirappalli

Visa Status : Employment

Permanent Address:

3/37 Pallivasal Street,

Arangakudi-Po, Tharangambadi (Tk),

Nagappattinam (dt)

Tamilnadu State

India Pin 609302

India Mobile No:+91 9629614306

Pesonal Traits:

* Ability to work in team.
* Ability to perform in any stress related situation.
* Hands on approach to management
* Willing to work accept Challenges of the Position.

DECLARATION:

I hereby declare that the above mentioned information is true and best of my knowledge

Date :

Place : (J.Sadik Hussain)